

Case Study

Michael Hemme
Managing Director, MDH



1. How many years have you personally been working on corporate finance cases?

A. 2 years

2. What makes this work so interesting for you?

A. I like working with clients to improve their businesses and create long-term wealth for them and their families. This can be achieved with acquisitions and sales.

3. Explain a recent case which had challenges which you were able to overcome.

A. As I am starting in Corporate Finance, I am encouraging more clients to consider acquisition as, if completed well, this can be a great way to scale a client's business. Recently, we had a client who was looking to grow, but he was only seeing growth of 10% per year. Now we have a concrete plan to scale his business organically and via acquisition to 12x his business in a 5-year window.

4. How do you find having access to quality research including company and deals data helps you in your work?

A. Very important as accurate data helps us all make better decisions.

5. What do you value from your membership of The Corporate Finance Network?

A. One word is "inspirational" - Kirsty, her team and the other members. My confidence has grown a lot by being part of The Corporate Finance Network.



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